

MOTION
NO. M-25-565

CITY HALL: November 6, 2025

BY: COUNCILMEMBER MORRELL (BY REQUEST)

SECONDED BY:

WHEREAS, Section 70-10 of the Code of the City of New Orleans requires that certain contracts providing for the aggregate expenditure of more than \$1,000,000.00 in city funds during the initial term and all allowable renewal terms or having an initial term of more than one year or providing for legal services must be signed by the President of the City Council; and

WHEREAS, Section 70-10 further provides that the President of the City Council shall not execute any such contract unless authorized to do so by Council motion; and

WHEREAS, The City of New Orleans, New Orleans Police Department, and Saltus Technologies, LLC desire to enter into Amendment No. 12 to the Professional Service Agreement for the New Orleans Police Department's continued access and use of Saltus Technologies "Digiticket" and eCitation software to issue electronic traffic citations for a one (1) year term. The rate of compensation shall be \$37,500.00 per month with a maximum amount of \$450,000.00 under this agreement; **NOW THEREFORE**

BE IT MOVED BY THE COUNCIL OF THE CITY OF NEW ORLEANS, That the President of the Council shall be added as a signatory to the professional service agreement between the City of New Orleans, the New Orleans Police Department, and Saltus Technologies, LLC; and

BE IT FURTHER MOVED, That the President of the Council is hereby authorized to sign the professional service agreement between the City of New Orleans, the New Orleans Police Department, and Saltus Technologies, LLC, as attached hereto as Exhibit A; and

BE IT FURTHER MOVED, That the Clerk of Council shall forward copies of this motion, including Exhibit A, to the City Attorney's Office to effectuate this request.

THE FOREGOING MOTION WAS READ IN FULL, THE ROLL WAS CALLED ON THE ADOPTION THEREOF, AND RESULTED AS FOLLOWS:

YEAS:

NAYS:

ABSENT:

AND THE MOTION WAS ADOPTED.

AMENDMENT NO. 12 TO THE PROFESSIONAL SERVICES AGREEMENT

BY AND BETWEEN

THE CITY OF NEW ORLEANS

AND

SALTUS TECHNOLOGIES, LLC

RFP No. 2740-01774 | Electronic Citation Software

THIS TWELFTH AMENDMENT (the “**Amendment**”) is entered into by and between the City of New Orleans, represented by LaToya Cantrell, Mayor (the “**City**”), and Saltus Technologies, LLC, represented by Eric C. Fultz, President, and CEO (the “**Contractor**”). The City and the Contractor are sometimes collectively referred to as the “**Parties**.” The Amendment is effective as of July 29, 2025 (the “**Effective Date**”).

RECITALS

WHEREAS, on December 30, 2014, the City issued RFP No. 2740-01774, seeking services and software for an electronic citation issuance system (the “**RFP**”); and

WHEREAS, the Contractor submitted its proposal on February 10, 2015 and the City subsequently selected the Contractor as the lowest, most responsive bidder; and

WHEREAS, on January 29, 2016, the City and the Contractor entered into a professional services agreement for the New Orleans Police Department’s access and use of the Contractor’s electronic ticketing software, when issuing electronic traffic citations (the “**Agreement**”); and

WHEREAS, the City and the Contractor previously amended the Agreement eleven (11) separate times for continuity of services by extending the Agreement’s term, increasing the Agreement’s compensation, increasing the number of MDC units, modifying the statement of work, and adding certain terms and conditions to the Agreement; and

WHEREAS, the City and the Contractor, each having the authority to do so, desire to enter into this twelfth Amendment to ensure continuity of services by extending the term on a month-to-month basis, and to increase the Agreement’s compensation; and

NOW THEREFORE, for good and valuable consideration, the City and the Contractor amend the Agreement as follows:

1. **Extension**. The Parties are amending Article V, Section (B) of the Agreement, to extend the Agreement on a month-to-month basis, not to exceed twelve (12) months, through July 28, 2026.

2. **Compensation**. The City will pay the Contractor at a rate of **\$37,500.00 per month** for the services described in the quote, attached, and incorporated herein as Attachment “A”. The maximum amount payable under this Amendment is **\$450,000.00**. The maximum amount described in Article IV, Section (B) of the Agreement is not to exceed **\$3,149,500.00**.

3. **Convicted Felon Statement**. The Contractor swears that it complies with City

Code § 2-8(c). No Contractor, principal, member, nor officer has, within the preceding five (5) years, been convicted of, or pled guilty to, a felony under state or federal statutes for embezzlement, theft of public funds, bribery, or falsification or destruction of public records.

4. **Cost Recovery.** In accordance with Section 2-8.1 of the Municipal Code entitled “Cost recovery in contracts, cooperative endeavor agreements, and grants,” to the maximum extent permitted by law, the Contractor shall reimburse the City or disgorge anything of value or economic benefit received from the City if the Contractor fails to meet its contractual obligations.

5. **Non-Solicitation Statement.** The Contractor swears that it has not employed nor retained any company or person, other than a bona fide employee working solely for it, to solicit or secure this Amendment. The Contractor has not paid nor agreed to pay any person, other than a bona fide employee working for it, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from this Amendment.

6. **Prior Terms Binding.** Except as otherwise provided by this Amendment, the terms and conditions of the Agreement remain in full force and effect.

7. **Counterparts.** This Amendment may be executed in one or more counterparts, each of which shall be deemed to be an original copy of this Amendment, but all of which, when taken together, shall constitute one and the same Agreement.

8. **Electronic Signature and Delivery.** The Parties agree that a manually signed copy of this Amendment and any other document(s) attached to this Amendment delivered by facsimile, email or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an originally signed copy of this Amendment. No legally binding obligation shall be created with respect to a party until such party has delivered or caused to be delivered a manually signed copy of this Amendment.

[SIGNATURES CONTAINED ON THE NEXT PAGE]

[The remainder of this page is intentionally left blank.]

IN WITNESS WHEREOF, the City and the Contractor, through their duly authorized representatives, execute this Agreement.

CITY OF NEW ORLEANS

BY: _____
LATOYA CANTRELL, MAYOR

Executed on this _____ of _____, 2025.

CITY COUNCIL APPROVED:

BY: _____
CITY COUNCIL PRESIDENT

FORM AND LEGALITY APPROVED:
Law Department

BY: _____

PRINTED NAME: _____

SALTUS TECHNOLOGIES, LLC

BY: _____
ERIC C. FULTZ, PRESIDENT/CEO

FEDERAL TAX I.D.

Calendar No. (Rev)
(Exp)

Name Cyril Manego Ext. 8-5388
Person responsible for routing

**CHECK SHEET TO BE USED FOR
CLEARING ORDINANCES MOTIONS, AND RESOLUTIONS
BEFORE SUBMISSION TO COUNCIL CLERK**

The originating agency shall attach a copy of each proposed ordinance, motion, or resolution to the check sheet for processing in the sequence indicated after preparing a synopsis. The detailed memorandum of explanation shall also be attached to this check sheet.

SYNOPSIS OF DOCUMENT: Amendment to PSA between the City of New Orleans Police Department (NOPD), and Saltus Technologies, LLC for the continued use of Saltus Technologies' "Digiticket" Software and eCitation system to issue electronic traffic citations for the duration of Twelve (12) Months, \$37,500.00 per month, with a maximum amount of \$450,000.00 under this amendment.

1. [Signature]
Department Head
2. [Signature]
Department of Law
3. [Signature]
Chief Administrative Officer
4. [Signature]
Director of Council Relations
5. _____
Initials of Sponsoring Council Member

COUNCIL ACTION

Council Members Present:

Absent:

ADMENTS:

FINAL ADOPTION:

MOVED:

2nd:

YEAS:

NAYS:

ABSENT:

RECUSED:

7. _____
Reviewed by the Chief Administrative Officer after adoption by the City Council and prior to the Mayor's signature. REF. POLICY MEMORANDUM NO. 3



**CONTRACT SUMMARY
TO ACCOMPANY REQUESTS FOR CONTRACT APPROVAL
BEFORE SUBMISSION TO CLERK OF COUNCIL**

Requesting Department or Agency: NEW ORLEANS POLICE DEPARTMENT

Name of Contact Person: Cyril Manego

Telephone Number: 504-658-5388

Email Address: cyril.manego@nola.gov

Initials of Sponsoring Councilmember(s): _____

PROVIDE THE FOLLOWING CONTRACT DETAILS

1. The purpose and need for the contract: Amendment to PSA for the continued use of Saltus Technologies "Digiticket" Software and "eCitation" system to issue electronic traffic citations.

2. The parties involved: The City of New Orleans Police Department (NOPD) and Saltus Technologies, LLC

3. The obligations, expectations, and deliverables of the parties involved: Saltus shall ensure the system is capable to issue municipal court summons and affidavits. The benefits of the providing for electronic summons/affidavits allow NOPD Officers to spend more time on patrol and responding to calls for service.

4. The duration of the contract: Twelve (12) Months

5. The cost and any fiscal implications of the contract for the City: \$37,500.00 Per Month with a Maximum Amount Not To Exceed \$450,000.00 under this Amendment

6. Describe disadvantaged business enterprise (DBE) participation: DBE Waiver was approved by the Office of Supplier Diversity on April 4, 2025.
There are no DBE's certified in the areas of the scope of work.