

KIMBERLY W. LAGRUE
CHIEF INFORMATION OFFICER

CITY OF NEW ORLEANS
INFORMATION TECHNOLOGY & INNOVATION

15 August 2025

Aisha Collier
Assistant Clerk of Council
City Hall – Room 1E04
1300 Perdido Street
New Orleans, LA 70112

Re: Proposed Agreement with Presidio Networked Solutions

Madame Clerk,

Pursuant to Rule 57, please find attached a proposed Amendment No. 3 contract #7866 between the City of New Orleans and Presidio Networked Solutions for Cisco network products and related services, and a completed contract summary form.

Respectfully submitted,



Kimberly W. LaGrue
Kwlagrue@nola.gov
Information Technology & Innovation

Attachments: Contract, contract summary form, motion, check sheet

cc: Justyn Hawkins, City Council Chief of Staff
Adam Swensek, City Council Executive Counsel
Elizaabeth Brusseau, Director for City Council Relations

AMENDMENT NO. 3 TO PROFESSIONAL SERVICES AGREEMENT
BETWEEN
THE CITY OF NEW ORLEANS
AND
PRESIDIO NETWORKED SOLUTIONS, LLC

THIS THIRD AMENDMENT (the “Amendment”) is entered into by and between the City of New Orleans, represented by LaToya Cantrell, Mayor (the “City”), and Presidio Network Solutions, LLC, represented by Jackie Arnett, Contracts Director (the “Contractor”). The City and the Contractor are sometimes each referred to as a “Party,” and collectively, as the “Parties.” The Amendment is effective as of December 15, 2025 (the “Effective Date”).

RECITALS

WHEREAS, on December 15, 2022, the City and the Contractor entered into a Professional Services Agreement for Cisco Branded Products and Services and related services (the “Agreement”); and

WHEREAS, on December 15, 2023, the City and the Contractor amended the Agreement for to extend the term and to modify and/or reaffirm certain obligations (the “First Amendment”); and

WHEREAS, on December 15, 2024, the City and the Contractor the City and the Contractor amended the Agreement for to extend the term and to modify and/or reaffirm certain obligations (the “Second Amendment”); and

WHEREAS, the City and the Contractor, each having the authority to do so, desire to enter this Amendment to extend the term of the Agreement and to modify certain obligations.

NOW THEREFORE, for good and valuable consideration, the City and the Contractor amend the Agreement as follows:

1. **Extension.** In accordance with Article V/Section B of the Agreement, the term is extended for an additional one (1) year from the Effective Date through December 14, 2026.

2. **Contractor’s Obligations:** The following items are added to the Contractor’s obligations:

a. **Statement of Work.** The Contractor, when providing services, shall provide a Statement of Work (SOW) defining the services to be provided.

b. **Federal Compliance Provisions.** The Contractor shall comply with the Federal Compliance Provisions in Exhibit “A” of this Amendment.

3. **Additional Miscellaneous Provisions.** The following terms and conditions are added to the Agreement:

a. **Audit and Other Oversight.** It is agreed that the Contractor will abide by all provisions of City Code Section 2-1120, including but not limited to City Code Section 2-1120(12), which requires the Contractor to provide the Office of Inspector General with documents and information as requested. Failure to comply with such requests shall constitute a material breach of the contract. In signing this contract, the Contractor agrees that it is subject to the jurisdiction of the Orleans Parish Civil District Court for purposes of challenging a subpoena.

b. Convicted Felon Statement. The Contractor swears that it complies with City Code Section 2-8(c). No Contractor principal, member, or officer has, within the preceding five years, been convicted of, or pled guilty to, a felony under state or federal statutes for embezzlement, theft of public funds, bribery, or falsification or destruction of public records.

c. Non-Solicitation Statement. The Contractor swears that it has not employed or retained any company or person, other than a bona fide employee working solely for it, to solicit or secure this Amendment. The Contractor has not paid or agreed to pay any person, other than a bona fide employee working for it, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from this Amendment.

d. Prior Terms Binding. Except as otherwise provided by this Amendment, the terms and conditions of the Agreement remain in full force and effect.

e. Counterparts. This Amendment may be executed in one or more counterparts, each of which shall be deemed to be an original copy of this Amendment, but all of which, when taken together, shall constitute one and the same agreement.

f. Electronic Signature and Delivery. The Parties agree that a manually signed copy of this Amendment and any other document(s) attached to this Amendment delivered by facsimile, email, or other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of this Amendment. No legally binding obligation shall be created with respect to a Party until such Party has delivered or caused to be delivered a manually signed copy of this Amendment.

[SIGNATURES CONTAINED ON NEXT PAGE]

[The remainder of this page is intentionally left blank.]

IN WITNESS WHEREOF, the City and the Contractor, through their duly authorized representatives, execute this Agreement.

CITY OF NEW ORLEANS

BY: _____
LATOYA CANTRELL, MAYOR

Executed on this _____ of _____, 2025

CITY COUNCIL OF NEW ORLEANS

BY: _____
PRESIDENT

FORM AND LEGALITY APPROVED:
Law Department

By: _____

Printed Name: _____

PRESIDIO NETWORKED SOLUTIONS, LLC

BY: _____
JACKIE ARNETT, CONTRACTS DIRECTOR

FEDERAL TAX I.D.



**CONTRACT SUMMARY
TO ACCOMPANY REQUESTS FOR CONTRACT APPROVAL
BEFORE SUBMISSION TO CLERK OF COUNCIL**

Requesting Department or Agency: Information Technology & Innovation

Name of Contact Person: Symone Killebrew

Telephone Number: (504) 658-7936

Email Address: Symone.Killebrew@nola.gov

Initials of Sponsoring Councilmember(s): _____

PROVIDE THE FOLLOWING CONTRACT DETAILS

1. The purpose and need for the contract: To provide Cisco network products and related services.

2. The parties involved: City of New Orleans and Presidio Networked Solutions

3. The obligations, expectations, and deliverables of the parties involved: To provide Cisco network products and related services.

4. The duration of the contract: 1 year

5. The cost and any fiscal implications of the contract for the City: \$3,000,000

6. Describe disadvantaged business enterprise (DBE) participation: DBE Waiver granted by Office of Supplier Diversity, there are fewer than 3 DBE's to merit a goal.